

Richard Helsingius

+358 45 277 7033 · richard.helsingius@gmail.com · rici.substack.com

High-impact operator with a proven track record in venture-backed environments, specialising in scaling business operations and executing complex fundraising rounds (Series B & EIC). Comfortable working across functions — strategy, finance, and analytics — to support growth, build processes, and evaluate new opportunities.

PROFESSIONAL EXPERIENCE

IXI Eyewear Oy | Business Analyst

04/2026 – Present

Promoted from Business Intern

- Driving the ongoing [XX]M€ Series B process alongside the CFO & CEO — owning the VDR, investor materials, and pitch decks; participating in investor calls and fielding financial and business model due diligence.
- Co-authoring GTM strategy and investor narrative with the leadership team.
- Leading Business Finland long-term R&D project and current loan application.
- Leading AI tool implementation, building towards an AI-first finance and business organisation.

Business Intern

06/2025 – 03/2026

- Designed and pitched a full GTM strategy to the Board of Directors.
- Built financial models and dynamic Excel dashboards for investor reporting and operational decision-making.
- Built the financial model and led financial and business model due diligence for the [XX]M€ EIC equity investment.
- Wrote Master's thesis in collaboration with IXI on early-stage startup valuation using real options.

Combiert Foundry Oy | Venture Client Intern

01/2025 – 06/2025

- Evaluated 1,000+ startups across 5 client projects, delivering 100+ qualified leads.
- Led end-to-end venture clienting process across manufacturing, mobility, logistics, cyber security, and advanced materials verticals.

PwC Helsinki Oy | Audit Trainee

09/2024 – 12/2024

- Performed financial statement audits for clients in the financial and insurance industry.

Zevoy Aktiebolag | Junior Analyst

11/2022 – 03/2024

- Maintained credit losses below 0.1% on a €30M+ portfolio during a high-growth phase.
- Reduced churn by 50% through custom Python automation scripts and monitoring dashboards.
- Redesigned KYC/AML workflows to remove operational bottlenecks while maintaining compliance.

EDUCATION

Hanken School of Economics | MSc Finance & Information Systems

2021 – Expected May 2026

- Master's Thesis: "Early-Stage Startup Valuation Using Real Options" — written in collaboration with IXI Eyewear.
- Bachelor's Thesis: "The Impact of VC & PE Financing on IPO Underpricing in Europe."
- Head of Finance, Hanken Entrepreneurship Society 2024–2025 — doubled annual fundraising, led full society rebrand (hanken.es.org); Elected Student Council 2022–2023.

SKILLS

Technical: Excel · Python · SQL · R · PowerBI · Metabase · Crunchbase · Lovable · Canva · Figma

Languages: Native Swedish · Fluent Finnish · Fluent English

EXTRACURRICULAR & INTERESTS

Non-Commissioned Officer, Finnish Defence Forces 2020–2021 (co-led platoon of 30 conscripts) · Helsinki BMW Marathon 2024 in 3:53:26 · Handball at highest national level 10+ years